

# ESPORTS & SKINS

**CONVERSATION STARTERS**

# FOCUS

**Validating their gaming hobby while introducing the concept of the “Simulated Gambling”**

# ADULT AND YOUNG PERSON



**ADULT**

**Are you into the skins market at all, or just the gameplay?**



**YOUNG PERSON**

**[response]**

# POSSIBLE ADULT FOLLOW-UP

It's interesting how skins have basically become their own currency. I was reading that some of these third-party betting sites are actually designed to be more rigged than the actual game developers allow.



## POSSIBLE ADULT FOLLOW-UP

Have you ever seen those streamers who win massive on 'case openings' and wondered if their odds are the same as yours?

# TAKEAWAY / REFLECTION

It's sometimes called 'simulated gambling' because it feels like a game, but it's using the same brain-hacks as a casino.

*Do you think it changes how much you enjoy the actual game if you're constantly thinking about the cash value of your character?*